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BMG and Eaton Hydraulics Enhance Agreement



The well-established partnership between BMG and Eaton Hydraulics, has been enhanced with the recent accreditation of BMG's Johannesburg head office facility – BMG World – as the exclusive Eaton Hydraulics warranty centre in Africa.

“BMG - which represents Eaton Hydraulics in Africa, through the distribution of Eaton Hydraulics power management solutions for electrical, hydraulic and mechanical power - is now authorised to provide technical assessments of Eaton Hydraulics warranties, boosting support to Eaton Hydraulics and BMG customers,” explains David Dyce, Business Unit Manager, Fluid Technology.

“The local market will benefit from a conveniently-situated evaluation and repair facility for Eaton Hydraulics products, which offers a dependable service, in line with stringent international Eaton standards. The warranty

service is enhanced by the quick supply of Eaton Hydraulics components and spares for fluid power projects in all sectors”.

“BMG's analyst, Nicky Muller, who has attended official training at the Eaton Hydraulics Eden Prairie facility in the USA, heads up the warranty centre's local team, which has benefited from a recent skills upliftment programme.”

Through this agreement, BMG's national field services facility has extended its specialist skills to support Eaton Hydraulics and BMG customers. The mobile field service team conducts breakdown and routine maintenance on-plant and carries out troubleshooting and advises on possible productivity improvements, for the highest level of plant output and reliability.

Eaton Hydraulics offers a comprehensive standard warranty on all products. This guarantee covers against defects in materials and manufacture for 12 months from the date of dispatch. The extended warranty option offers customers a warranty period of up to five years from the date of dispatch, with all other conditions as given in the standard warranty.

The BMG team - with in-depth knowledge about the Eaton Hydraulics energy-efficient product range, coupled with advanced technical skills, an extensive distribution reach and the establishment of an official warranty centre - is well positioned to fully represent the Eaton Hydraulics brand in Africa.

Eaton Hydraulics offers energy-efficient power management solutions to help customers manage electrical, hydraulic and mechanical power more reliably, safely and sustainably. The company is dedicated to improving the quality of life and the environment, through the use of power management technologies and services. Eaton Hydraulics employs approximately 99 000 people worldwide and sells products to customers in more than 175 countries.

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