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BMG Appointed as Distributor for Dual Valves Products



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BMG has been appointed distributors for Dual Valves products in South Africa and into Africa.

Dual Products International – local manufacturers of slurry valves for over 30 years – has become one of the world's leading producers of abrasion resistant valves.

"BMG's strategy to expand its fluid technology services to meet growing market demand, incorporates the introduction of new products, with the latest developments in design technologies, materials and coatings," explains David Dyce, Business Unit Manager, Fluid Technology, BMG. "The addition of Dual Valves products to BMG's portfolio enhances the company's solution services and broadens BMG's customer base, providing new market and application opportunities".

"BMG's expansion programme in the fluid technology sector also involves increasing stockholdings through more than 130 BMG branches and a wide distribution network in South Africa and across borders into Swaziland, Zambia, Botswana, DRC, Ghana, Mozambique, Namibia and Tanzania".

"Market share for both companies will be significantly expanded through this distribution agreement, which improves accessibility to Dual Valves products throughout the African continent".

"The BMG and Dual Valves teams, with their invaluable experience, are able to specify the correct valves needed for every application and also assist customers in solving the problems of difficult installations and applications."

The Dual Valves manufacturing facility in Gauteng is equipped with the latest equipment, including an in-house pattern maker. An ongoing research and development programme means the range of slurry valves will be continuously improved and extended, according to stringent quality standards and market requirements. This is an important advantage for BMG and its customers.

Through BMG's broad branch and distributor network, customers now have access to the Dual Valves range. Products include dual valves, ball check valves, non-return valves, rotary disc valves, air release valves, double ball check valves and dual pinch valves. Recently launched abrasion resistant products include pivot gate valves.

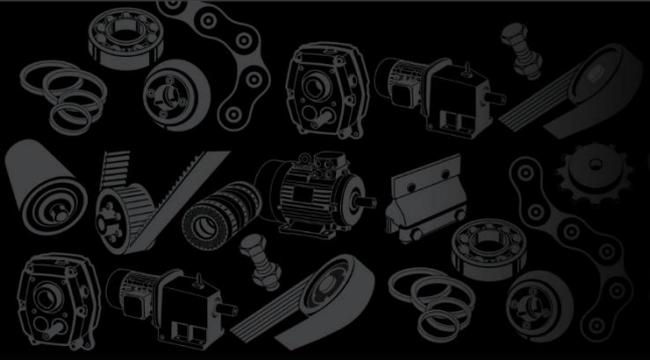
The pivot gate valve is a new rotating gate valve, designed specifically for heavy abrasive and corrosive slurries. The patented design, which allows the valve to cycle in heavy slurries without sticking, is available in three types: wafer, flanged and high pressure valves.

BMG's product range, which is carefully selected from leading manufacturers, in terms of consistent quality controls, compatibility, standardisation, reliability and extended service life, is manufactured in accordance with stringent quality specifications.

Components for fluid technology systems and general industrial applications, include valves, hydraulic hoses and fittings, accumulators, cylinders, heat exchangers, pneumatics, hydraulic motors and hydraulic plumbing, as well as pumps and reservoir accessories.

BMG's fluid technology services also cover project engineering and consulting, cylinder design and manufacture, training, repair and testing, as well as onsite container services.

The company boosts its fluid technology services with dependable technical support to ensure optimum safety, efficiency and extended service life of every system, even in corrosive environments and arduous conditions.



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